



Steve Albert

Senior Vice President

Fixed Income Securities

Many years of experience in the fixed income arena has taught me the importance of prudent investing for financial institutions. I began my career in 1982, helping manage institutional money market funds geared towards bank trust departments. In 1986, I moved to the sales side as a trader in U.S. Treasury and Agency securities.

My experience with interest rate timing, yield curve analysis, sector analysis and securities selection helps me meet the individual needs of each client. An experienced trading staff willing to position a wide variety of fixed and floating rate securities backs my expertise.

I understand that no two clients are alike and keep their objectives in mind. I develop long term relationships with each client, listening to their needs and providing a level of service that consistently exceeds their expectations. To all current and prospective clients, my hope is for a long-lasting, prosperous relationship.

Business/Education Background

- 1997 to Present Managing Director – Fixed Income Securities
- 1986-1996 Nesbitt Burns Securities, Inc. (Bank of Montreal/Harris Bank broker-dealer)- Vice President
- 1982-1986 Goldman Sachs Asset Management - Financial Analyst
- 1986 Kellogg School of Business, Northwestern University, Masters in Management
- 1982 Washington University, BS Business Administration

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