



# Scott Stafford

**Managing Director**  
**Securities & Guaranteed Loan Markets**



**When dealing with institutional investors I have learned to listen to what the customer's objectives are. Every institution has distinct differences thus their portfolio considerations vary. It is my job to understand what each client requires and to sell securities to fit those parameters.**

**Coastal Securities, Inc. has a complete analytical and trading staff that can accommodate both small and large institutional accounts. It is imperative that my customers and prospects know their goals are my top priority.**

### **Business/Education Background**

1996 – Present Coastal Securities, Inc.  
1990 – 1996 Senior Vice-President, Institutional Investments - GSC  
1986 – 1989 Sales Manager, A.R.S  
1980 B.A. Liberal Arts, University of Tennessee

**Email Scott Stafford at**  
**[Scott.Stafford@](mailto:Scott.Stafford@CoastalSecurities.com)**  
**[CoastalSecurities.com](http://CoastalSecurities.com)**  
**(800) 489 1482 (Toll Free)**  
**(713) 435 4306**  
**(713) 435 4506 (Fax)**