



# O.B. Matthews

**Vice President  
Fixed Income Securities**



Professionals who have the fiduciary responsibility of investing their organization's funds face a myriad of challenges, not the least of which is developing a relationship with the brokerage community that is based on trust and the ability of the individual broker and firm to add value. I truly believe Coastal and I foot that bill. My experience in the capital markets dates back to the early nineties, long enough to have gone through several interest rate cycles and coming away with a profound appreciation of the impact these swings have on a micro level on the securities we purvey.

I am a firm believer in the proposition that my clients are best served only when I have a thorough understanding of the nature of a client's investment objectives and the elements that drive their choice of securities. I see my role as a facilitator of ideas, a good listener and above all guarding your interest.

### **Business/Education Background**

Licensed Institutional Fixed Income Sales since 1992  
Client Base includes Foreign and Domestic Banks, Insurance Companies, Investment managers and Public Funds  
B.S. Chemical Engineering, University of Texas  
Level II Candidate for designation as Chartered Financial Analyst – CFA  
Member Investment Management Consultants Association

### **Licenses**

Series 7 & 63

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