



# Matt Hayes

**First Vice President**

**Securities & Guaranteed Loan Markets**



**My journey into the business world was not traditional. I believe my background and experience offer a unique perspective that will richly reward my customers. Having spent part of my career on the buy side, I understand what clients value in their relationships with their brokers.**

**The recognition that each client is unique and has different goals and objectives allows me to build successful relationships. By using the vast array of resources available to me at Coastal, and my business experience, I am able to foster these relationships and meet my customers' needs and expectations.**

### **Business Background**

2003 - Present  
1999 -2003  
1992 -1997

Coastal Securities, Inc.  
Portfolio Manager & Analyst, Westwinds Capital  
B.A., Boise State University

### **Business Background**

Series 7  
Series 63

General Securities Registered Representative  
Uniform Securities Agent State Law Examination

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